

Message Text

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14

ACTION EB-11

INFO OCT-01 EUR-25 NEA-10 ISO-00 CAB-09 CIAE-00 COME-00

DODE-00 INR-10 NSAE-00 RSC-01 FAA-00 XMB-07 L-03

AID-20 SS-15 NSC-10 PA-03 USIA-15 PRS-01 MC-02 DRC-01

TRSE-00 /144 W

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R 110724Z OCT 73

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 4119

INFO FAA BRUSSELS UNN

AEMEMBASSY BEIRUT UNN

UNCLAS TEHRAN 7193

DEPT PASS COMMERCE AND EXIMBANK

E.O. 11652: N/A

TAGS: ETRN, IR

SUBJ: CIVAIR: IRAN AIR PURCHASE OF BOEING 747SP

1. IRAN AIR MANAGING DIRECTOR GEN ALI KHADEMI ANNOUNCED AT A PRESS CONFERENCE OCTOBER 11 THAT IRAN AIR WILL PURCHASE TWO BOEING 747 SP AT COST OF \$28 MILLION EACH. NEWS ARTICLE GIVES DELIVERY DATES IN 1975 AND 1976 BUT IRAN AIR OFFICIAL TOLD EMBOFF THAT DELIVERY IS SCHEDULED FOR MARCH AND MAY 1976. IRAN AIR ANNOUNCED PLANS TO USE NEW WIDE-BODIED JETS ON ROUTES TO WEST COAST OF UNITED STATES AND TOKYO AND PEKING. (IRAN AIR DOES NOT YET FLY EITHER ROUTE.) GEN KHADEMI PREDICTED IRAN AIR'S PASSENGER LOAD, PRESENTLY ABOUT 1.1 MILLION ANNUALLY, WILL BE MORE THAN THREE MILLION ANNUALLY BY THE 1980'S.

2. AT SAME PRESS CONFERENCE IRAN AIR ANNOUNCED PURCHASE OF THREE BOEING 727, SERIES 200, FOR DELIVERY IN JUNE, JULY AND SEPTEMBER 1974, FOR IRAN AIR'S EXPANDED DOMESTIC IRANIAN POINTS.

3. EMBOFF UNDERSTANDS FROM IRAN AIR OFFICIAL THAT BOEING IN UNCLASSIFIED

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EFFORT CONCLUDE 747 SP ORDER MADE ATTRACTIVE OFFER ON 727'SM PRICE

ANNOUNCED AT PRESS CONFERENCE FOR 727 WAS ABOUT US \$8 MILLION EACH.
EMBASSY HAS ALSO BEEN INFORMED IRAN AIR HAS OPTIONS ON TWO
ADDITIONAL 747'S.

4. BOEING PURCHASE AS ANNOUNCED BY GEN KHADEMI AMOUNTS TO ABOUT
\$90 MILLION. ONE IRAN AIR OFFICIAL SAID THAT WITH SUPPORTING
EQUIPMENT, VALUE TO US FOR THIS ORDER SHOULD BE MORE THAN 100
MILLION DOLLARS.
HELMS

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